



PelicanCorp Acquires Geolantis, the Global Leader of Best-in-Class Damage Prevention Software and Services.

PelicanCorp has acquired Geolantis, a globally recognized next-generation cloud powered utility mapping and management platform. Geolantis develops innovative, future oriented spatial solutions for the utility industry.

The principle customers of Geolantis products are telecommunications, utilities, engineering and construction companies, local authorities, and service providers. The core focus is on cloud-enabled mobile solutions to manage field crews in mapping and surveying, data collection, asset and workforce management. Geolantis.360, their flagship product, is a cloud-based software as a service (SaaS) platform with mobile apps to manage remote workforces who map and survey above and below ground infrastructure.

The combination of PelicanCorp and Geolantis portfolios will positively impact damage prevention, spatial solutions and data collection for the utility industry.

Joining PelicanCorp from Geolantis is an executive leadership team, including Geolantis CEO/Managing Director Michael Pegam, along with world class developers from around the world.

▶ **Who is Geolantis?**

Geolantis is now a division of PelicanCorp, specializing in developing innovative, future oriented spatial solutions and data collection for the utility industry. Principle customers are telecommunications, utilities, engineering, construction companies, local authorities, and service providers.

The core focus of Geolantis is on cloud-enabled mobile solutions to manage field crews in mapping and surveying, data collection, asset and workforce management. The flagship product is Geolantis.360, a cloud-based software as a service (SaaS) platform.

▶ **Why did PelicanCorp Acquire Geolantis?**

New technology has fundamentally changed the way we engage and go about our work. Mobility is table stakes in the twenty-first century. Having access to key data in a fast, easy-to-use, and efficient manner fundamentally changes the way we operate.

Our belief at PelicanCorp is to adopt best-in-class technologies that enable organizations to deliver superior results. The addition of Geolantis products gives PelicanCorp a strong, competitively differentiated set of solutions, and takes advantage of our shared goals of positively impacting our industry. Geolantis provides strong data visualization, highly accurate mapping capabilities, workforce management, and asset inspection that is complimentary to PelicanCorp's robust set of solutions.

▶ **What is the Geolantis Strategic Technology Fit to PelicanCorp?**

Geolantis brings advanced expertise and a next-generation, cloud-powered data collection, utility mapping and managing platform to PelicanCorp.

Geolantis provides rich foundational technologies that will add power to the next generation of the companies cloud-centric software, such as a rich data integration, optimized user interfaces that enable data to be used in a more interactive way, and a business rules engine and analytics that are purpose-built for our industry. This enables the complete transformation of what was once a manual workflow to a digital one.

▶ Who are Geolantis Customers?

Geolantis has customers around the globe, as well as several OEM partners. Geolantis products are sold directly and through a global network of reseller organizations.

▶ Why did PelicanCorp Choose Geolantis?

Geolantis was built from the ground up specifically focused on improving utility management. It has a global view that is shared by PelicanCorp. Additionally, Geolantis brings a seasoned executive team to PelicanCorp with deep expertise in developing, delivering and marketing their product offerings globally. Their business is growing rapidly with both subscription-based revenue and OEM revenues for utilities, governments, and contractors. Digital workflows are the future, and Geolantis has focused on these capabilities for years.

▶ What is the Timeline for Integrating the Two Companies?

We are immediately integrating the two companies with the Geolantis executive team taking on significant roles at PelicanCorp. Geolantis is now a division of PelicanCorp and we will keep their brand name intact as well as their website at www.geolantis.com operational. In 2020 we will develop "ready to download" offerings from the portfolio.

▶ Should Customers Wait to Purchase Geolantis Until it is Fully Integrated with PelicanCorp?

No. Customers can immediately purchase and continue to use Geolantis products to service their needs.

Geolantis Software is Easy, Fast & Accurate – the Game Changer in Data Collection for Asset/Infrastructure Protection.

Highlights

- Easy mapping / surveying of assets
- Select feature classes out of custom lists (**Geolantis.360** Manager)
- Comfortable attribute forms for fast data entry and higher data quality
- Immediate visualization on maps
- Forms with predefined attributes and pick lists for high data quality
- Stores several meta data values to each measured coordinate
- Direct check of mapping result in map window: What you see is what you get
- Collect data based on the data structure defined in **Geolantis.360** web management interface: No struggle to define feature classes and attribute lists on small screens
- Measure multiple features with only a single measurement - saving time and assures topologic requirements.
- Based on the database powered mobile data storage you can fully work offline: The sophisticated algorithm ensures to synchronize only differential data with the Server.
- Automatic updates bring new functionality and improvements on **Geolantis.360** over-the-air. The app notifies if there is an update available.
- Achieve ROI in months, not years, by delivering powerful, reliable solutions that transform the field into a business center.
- Make sure your measured data always matches your quality expectations (up to centimeters with RTK) as **Geolantis.360** notifications steadily monitor the system parameters: All quality parameters are stored as meta data.
- **Geolantis.360** touch-optimized user interface lets you interact with your data in an interactive way, a fresh approach in surveying applications.
- Syncs data automatically to **Geolantis.360** CLOUD interface and with all other **Geolantis.360** mobile clients within the enterprise, allowing the export of data from any web-browser.
- Encompasses all map viewing and navigation capabilities while hiding the complexity of GIS and CAD systems to provide the same level of detail to mobile users.
- Allows field workers to concentrate on their tasks and not on technical issues: Roll out the system with minimal training time and costs.

